

# MACHVISION

## (3563 TT)

Presenter :

Chairman - Dr. Collin Wang

General Manager - Jasper Chen

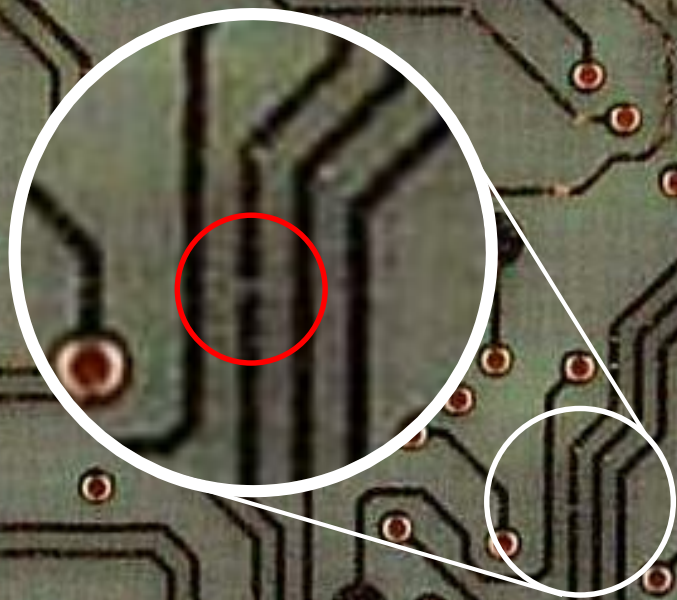
2018/7/24

# What is AOI?



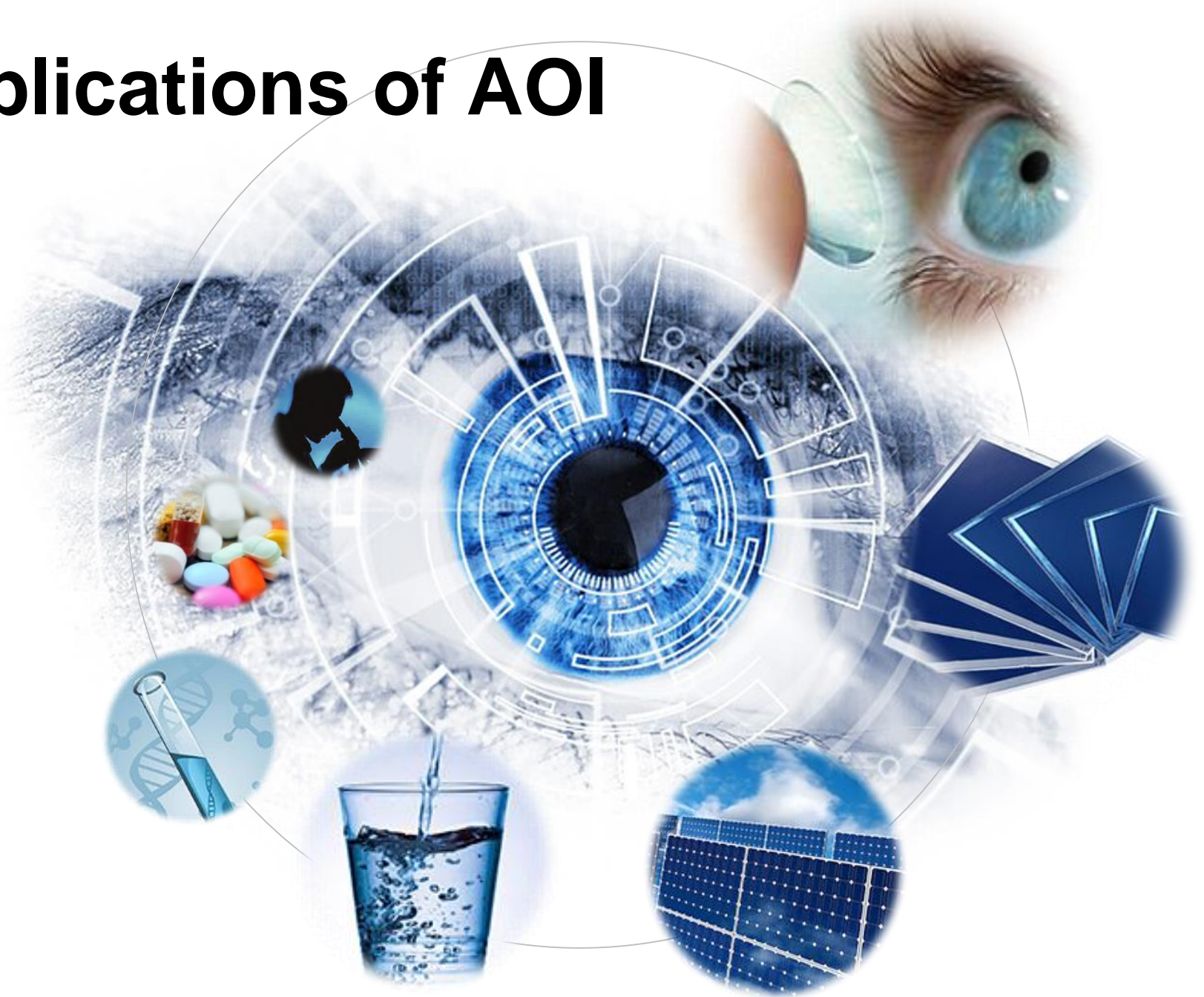


# The Trend of Market





# Applications of AOI



KLA-Tencor US

\$106.92

Cognex US

\$44.95

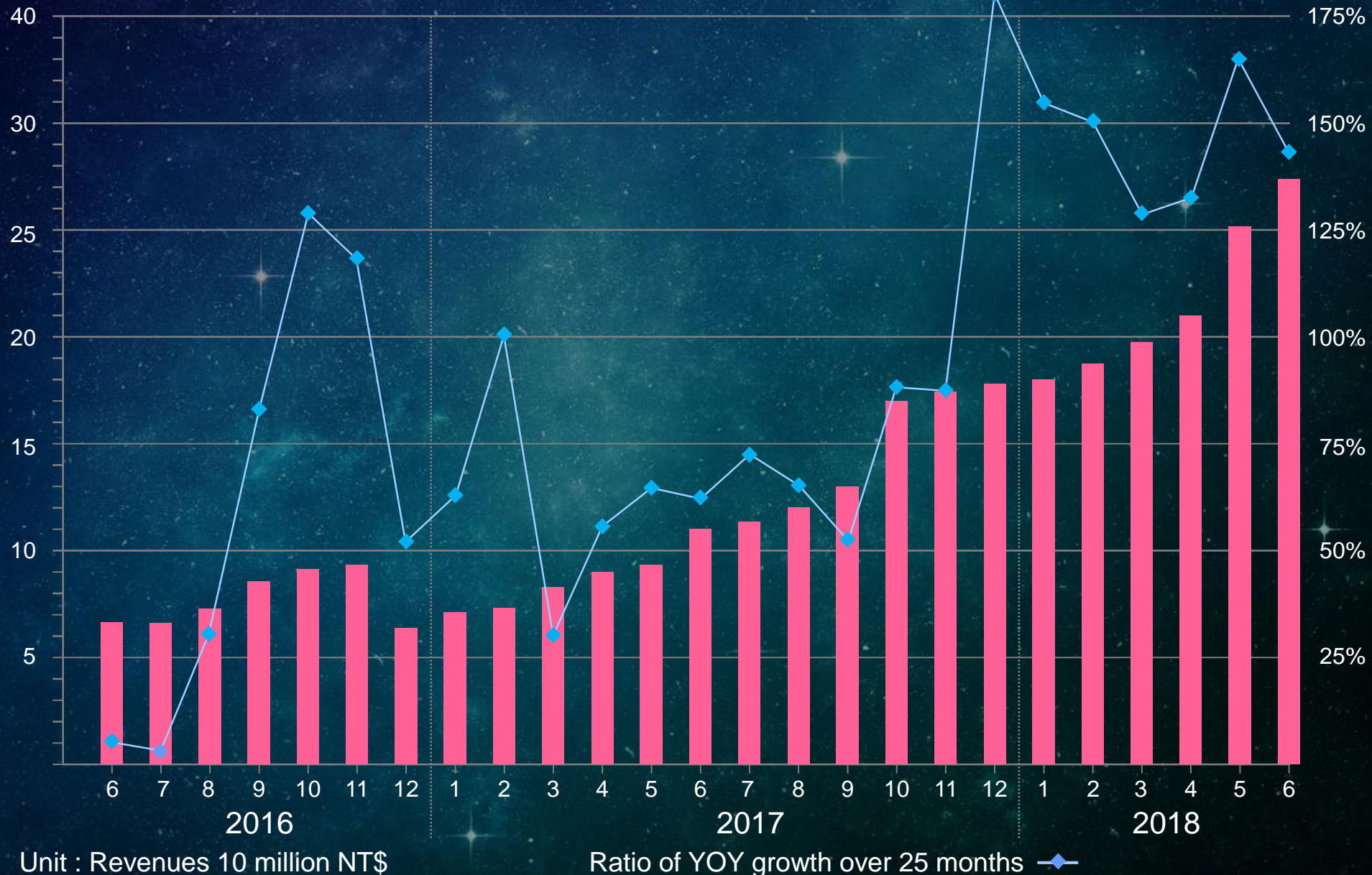
Keyence Japan

¥57,890

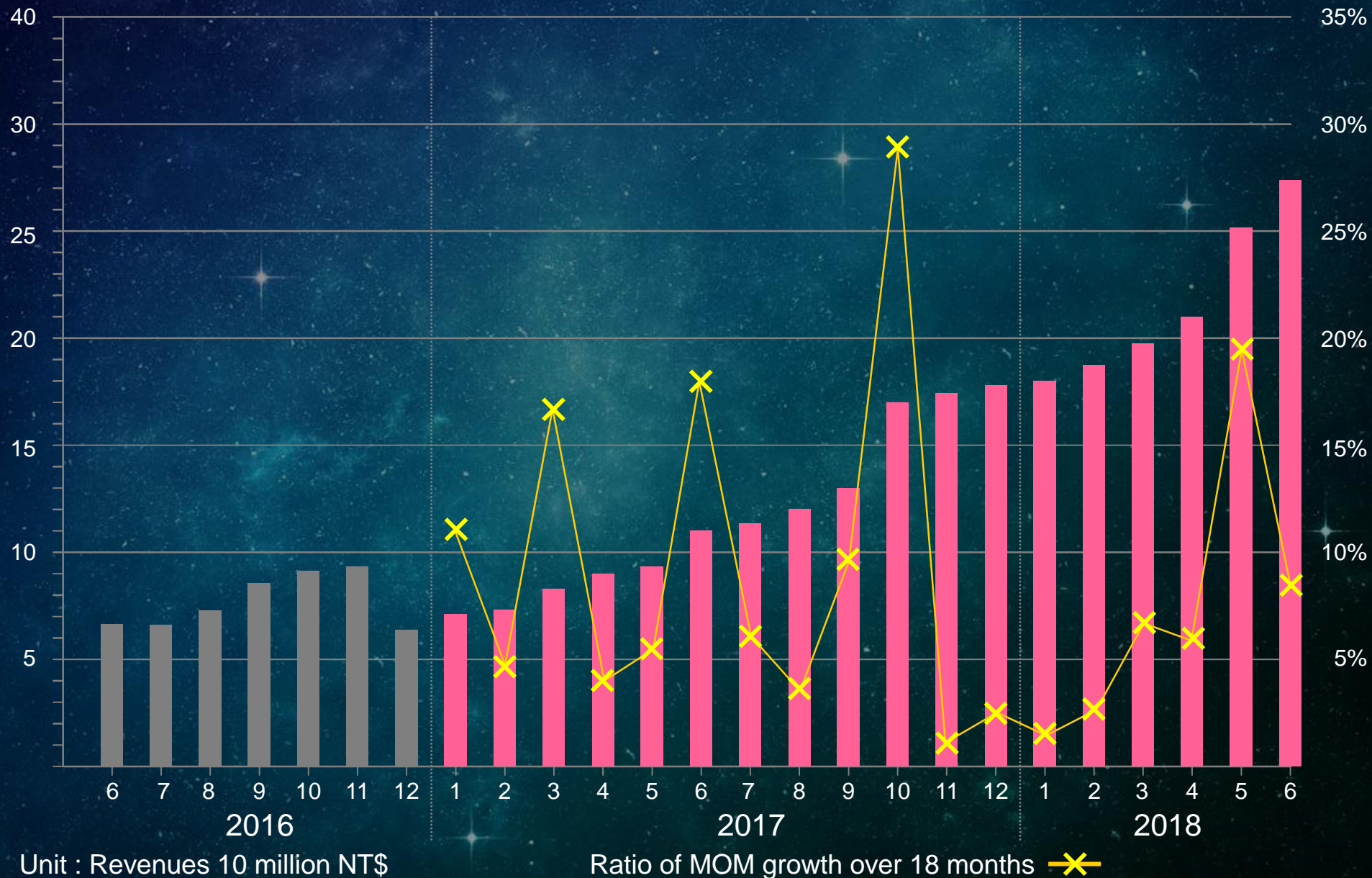




# Cont. 25 Months YOY Growth

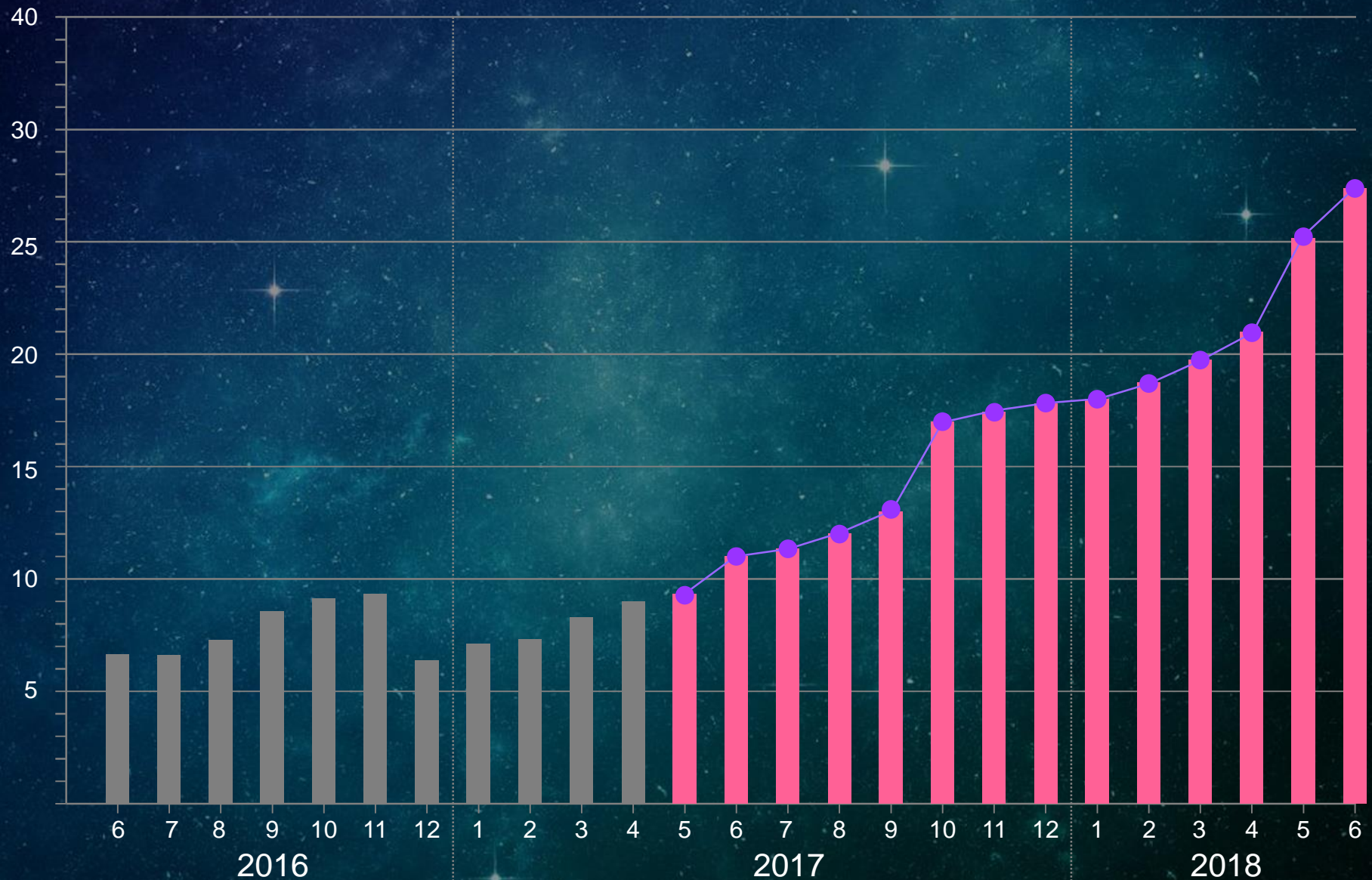


# Cont. 18 Months MOM Growth





# Cont. 14 Months Record Created



Unit : Revenues 10 million NT\$



# MACHVISION made great progress in 2018 top 2000 companies - rank in Commonwealth Magazine



## 營運績效50強

## Operating Performance : 3rd

排名	公司名稱	'15年~'17年 營收成長率 (%)	得分	'15年~'17年 稅後純益成長率 (%)	得分	'17年 股東權益報酬率 (%)	得分	'17年 營收成長率 (%)	得分	'17年 稅後純益成長率 (%)	得分	'15年~'17年 稅後純益總和 (億元)	得分	得分
1	美律實業	47.64	20	137.71	19	26.43	19	57.50	19	80.11	19	62.74	18	114
1	信義房屋仲介	53.85	20	122.93	19	24.52	18	134.64	20	204.67	20	42.87	17	114
3	牧德科技	52.63	20	70.64	17	33.29	20	75.43	20	132.66	20	8.21	10	107
4	環友電子	57.72	20	369.04	20	25.67	19	67.10	20	70.24	18	4.67	6	103
5	奇力新電子	62.96	20	62.35	16	16.99	12	134.64	20	117.38	19	27.15	15	102
5	亞德客國際集團	24.88	17	55.32	15	20.67	15	29.15	18	71.96	18	65.87	19	102
7	榮成紙業	31.96	18	103.68	18	13.83	9	43.69	19	61.32	18	72.26	19	101
7	長華科技	345.58	20	253.19	20	14.35	10	349.94	20	279.38	20	9.89	11	101
9	合邦電子	95.37	20	287.30	20	28.57	19	38.19	19	400.00	20	0.38	1	99
9	智邦科技	21.38	16	48.14	15	26.52	19	24.10	16	35.54	15	56.13	18	99
11	致茂電子	23.99	17	43.80	14	19.00	14	28.19	17	48.72	17	55.15	18	97
11	健信科技工業	29.26	18	397.13	20	23.67	18	33.16	18	440.63	20	2.12	3	97
11	長虹建設	49.59	20	113.08	18	21.98	17	31.62	18	9.42	6	64.92	18	97
14	綠河	33.29	19	57.45	16	23.72	18	22.25	16	34.28	14	15.23	13	96
14	大江生醫	40.42	19	69.78	17	20.83	15	30.93	18	37.98	15	14.75	12	96
16	威馳克媒體集團	29.65	18	65.01	16	34.62	20	25.70	17	43.36	16	6.69	8	95
16	柏文健康事業	37.23	19	45.18	14	22.42	17	34.14	19	77.92	19	5.58	7	95
18	中貿國際	48.87	20	33.82	12	25.37	18	65.67	20	25.98	12	12.89	12	94



# MSCI Included MACHVISION to the MSCI Global Small Cap Indexes





Awarded the 3rd

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## Excellent Enterprises as Backbones





# “ Five Arrows of Machvision ”

1

The demand for FPCB inspection is increasing

2

Huge potential for semiconductor inspection

3

PCB firms willing to replace human visual inspection

4

Automated measurement requirement for FPCB and PCB

5

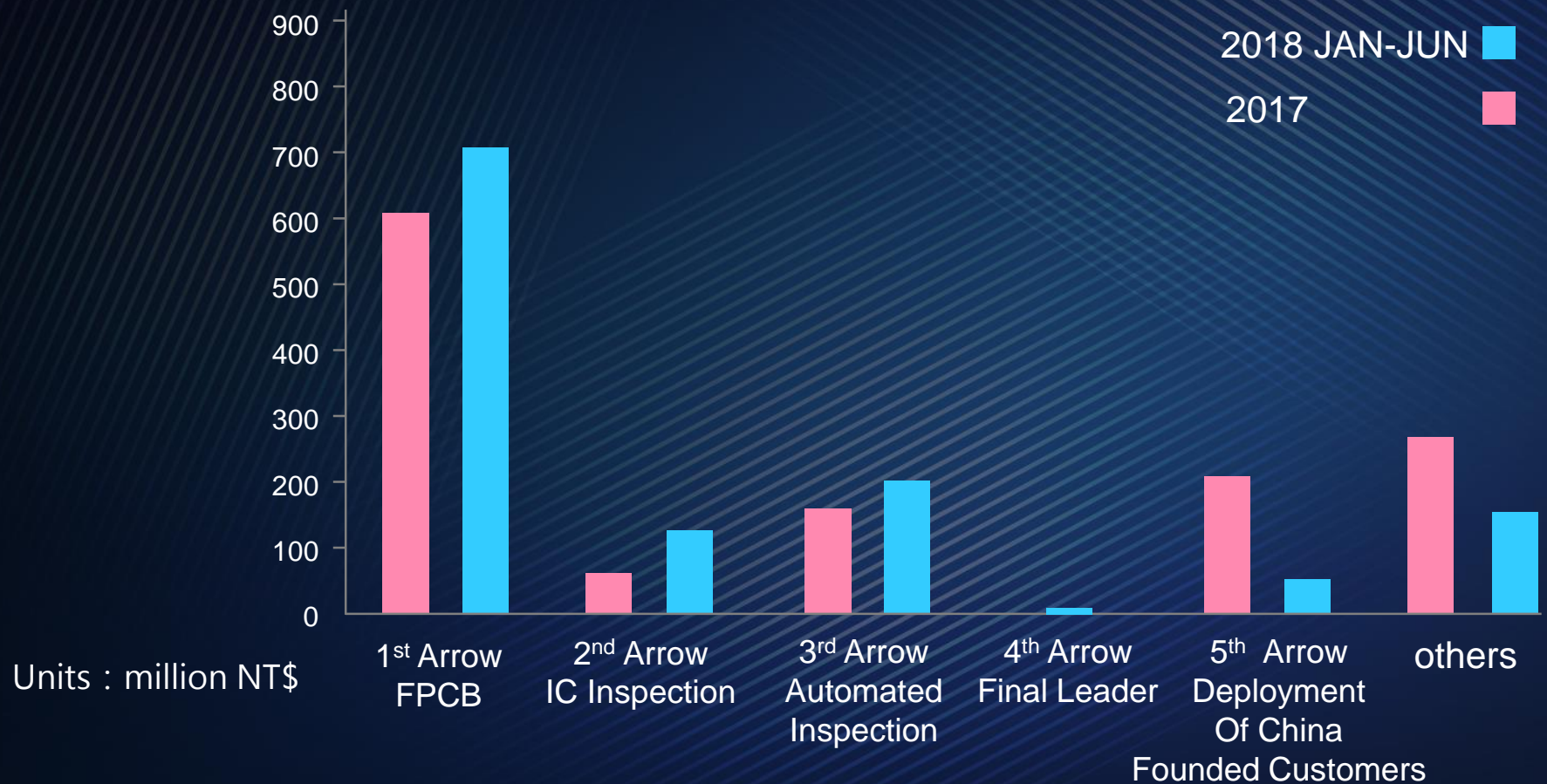
Launch new products for Chinese-funded PCB shops



Import AI

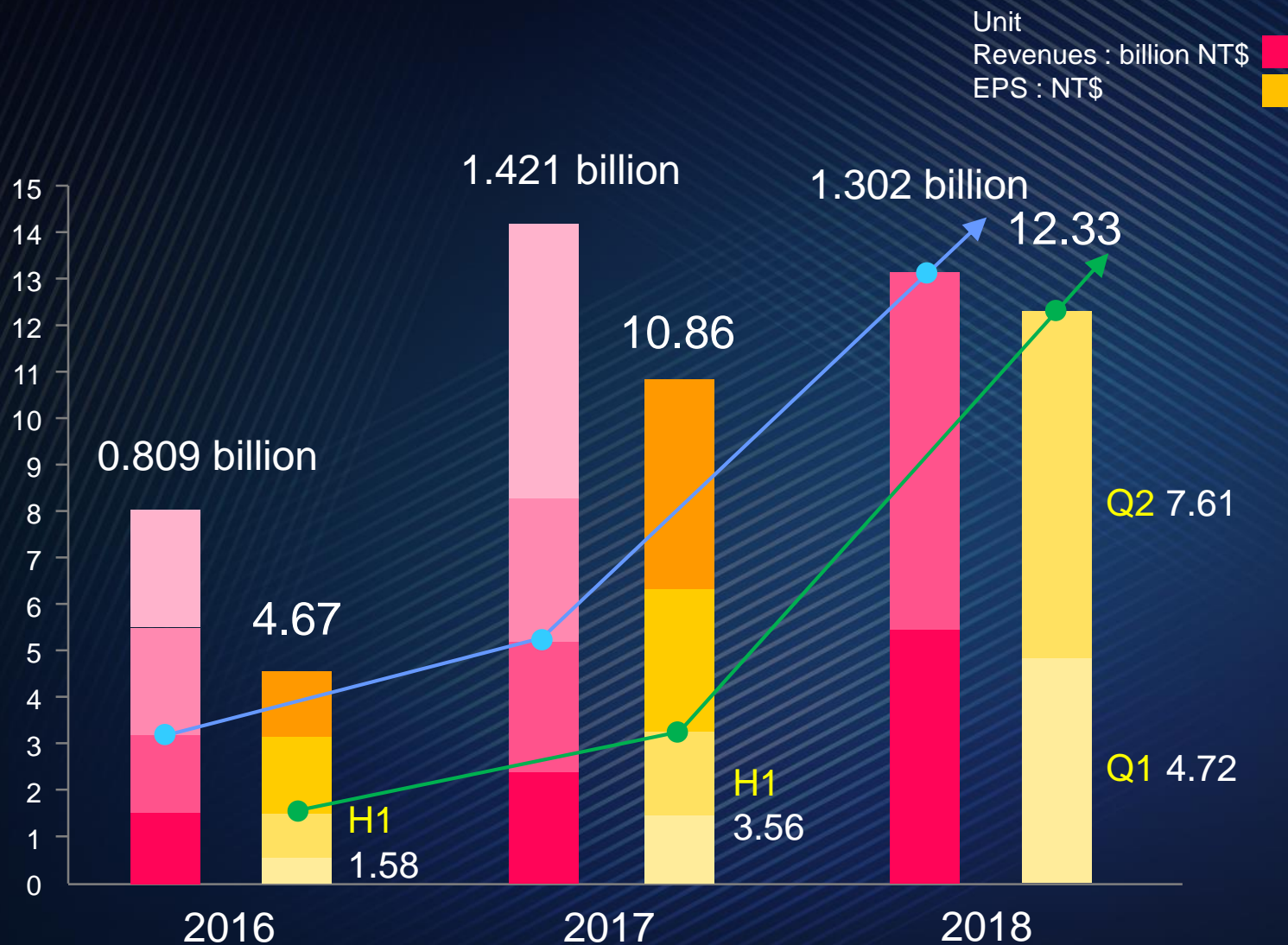
# Revenues Contribution from Five Arrows

2017-2018.6

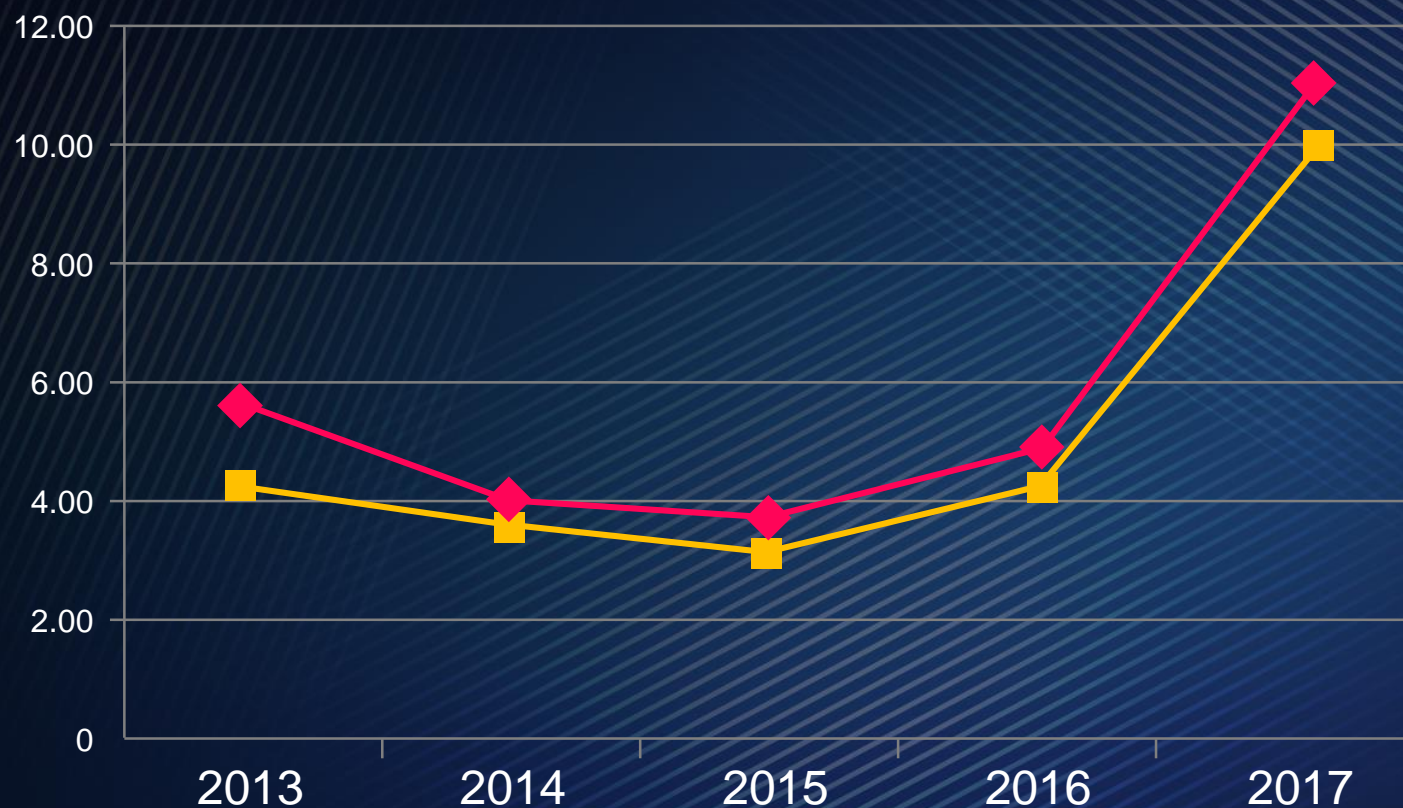




# Revenues vs. EPS



# Dividends Distribution of Recent Years



Unit : NT\$

EPS

Cash Dividends



# Summary

## Sales

- ▶ To increase revenues by continuous promoting “Five Arrows”
- ▶ To expand business efficiency by integrating of sales alliances

## R&D

- ▶ To consolidate leadership of market by extensively investing in AI and Industry 4.0 interfaces
- ▶ To increase momentum of business growth by continuous investing in R&D of innovation products

## Manufacture

- ▶ To increase production efficiency by improving production SOP and shortening assembling time



**New Spot at Science Park**



# Happiness Enterprise

1. Effective & Pleasure  
Working Environment



2. Healthy Employee



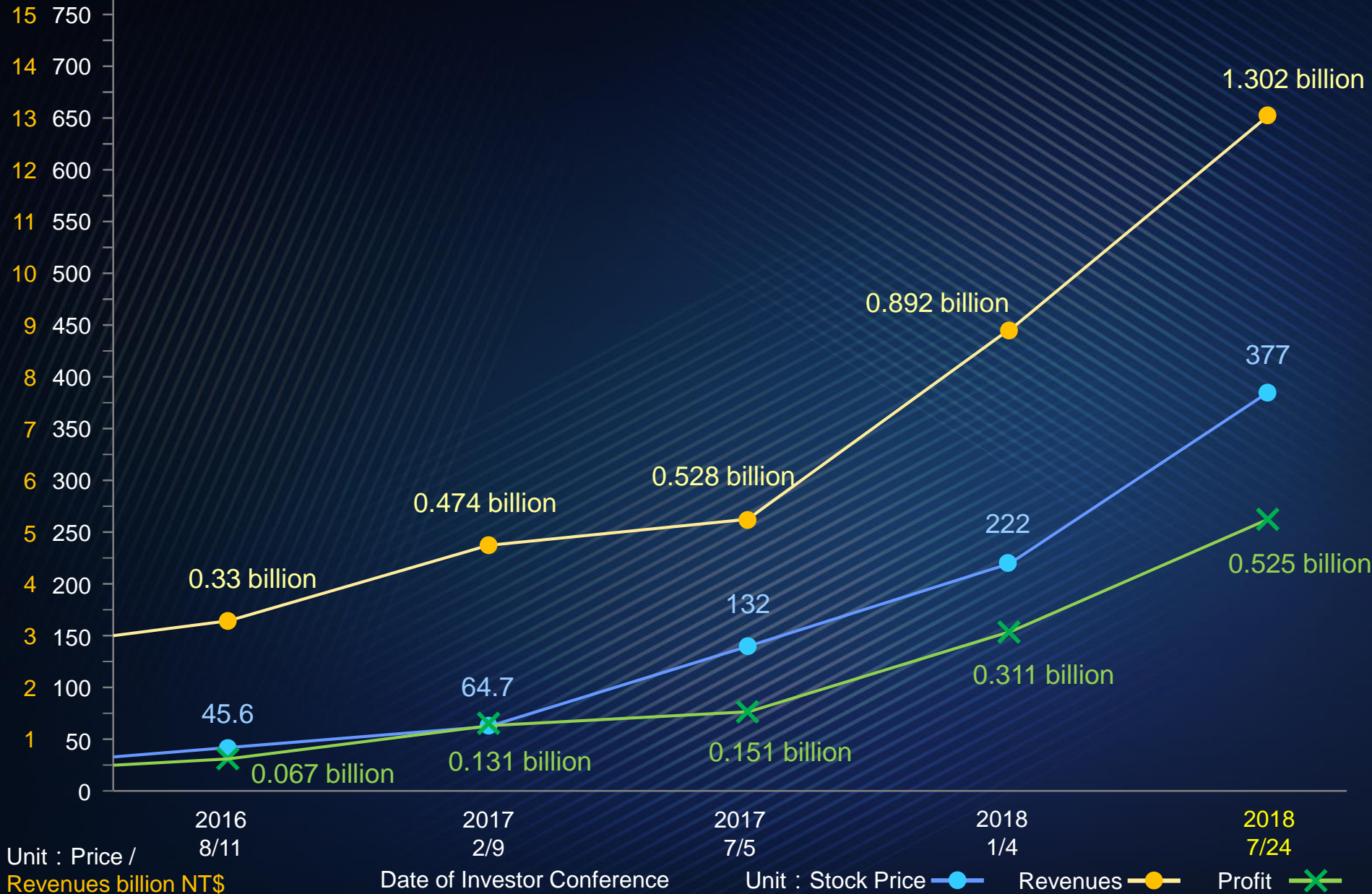
3. Family Harmony



4. Charity Devoting



# Stock Price, Revenue, and Profit of Recent Years







Q & A