

MACHVISION

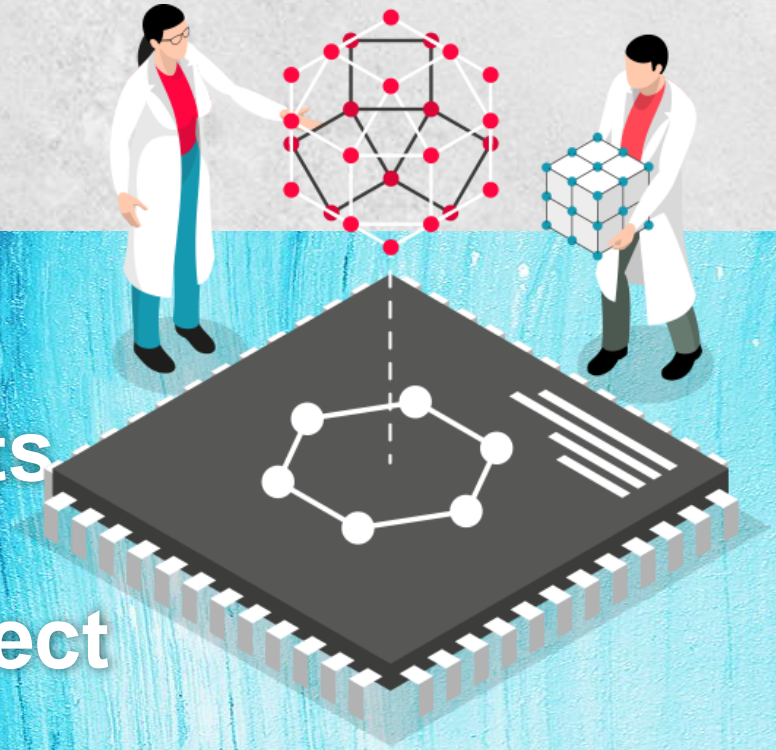
Investor Conference

(3563 TT)

Collin Wang Chairman
Jasper Chen President

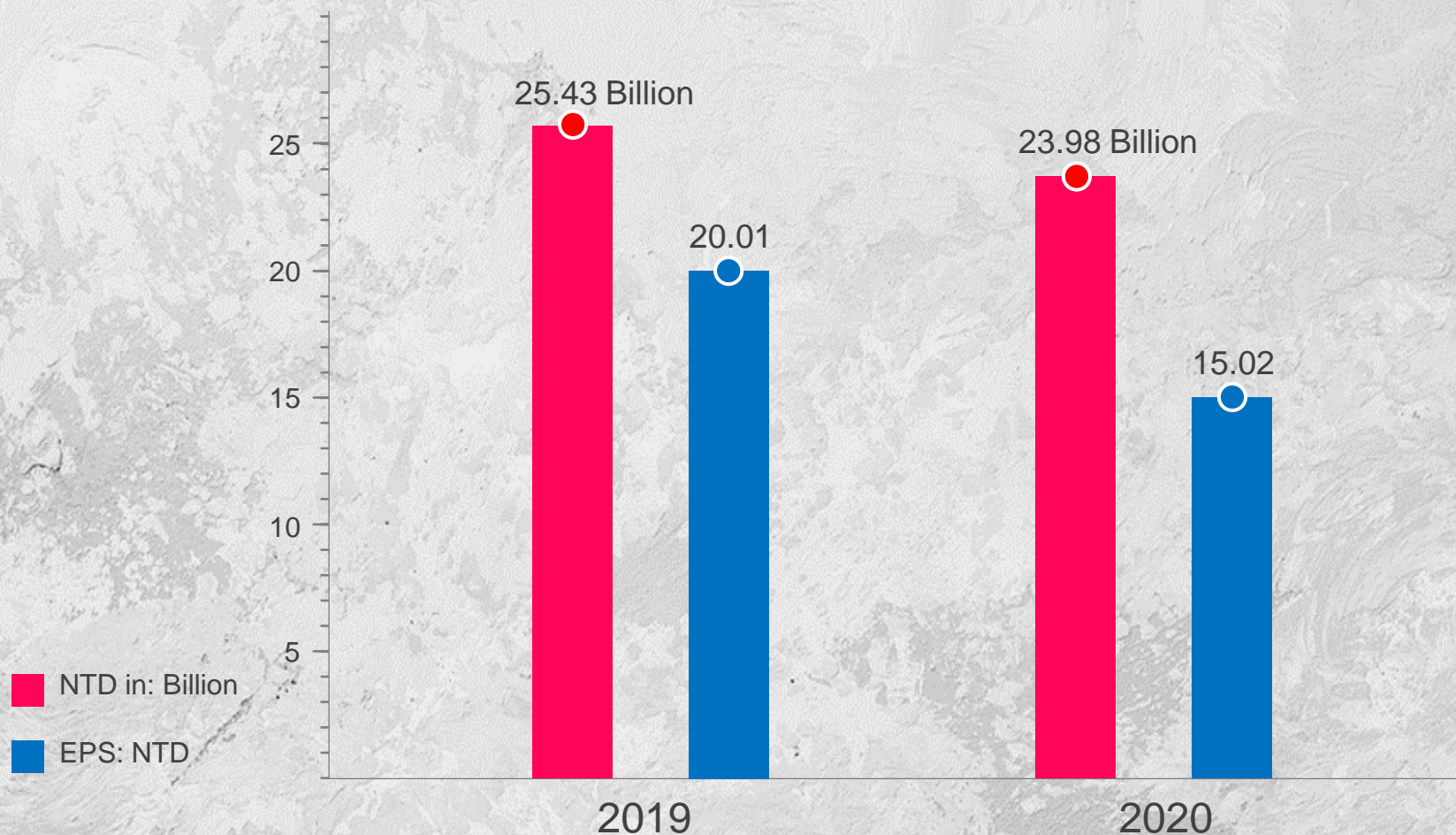
2021 / 2 / 25

- 2020 Operating Results
- 2021 Operating Prospect



2020 Operating Results

Revenue and EPS comparison between 2019 and 2020



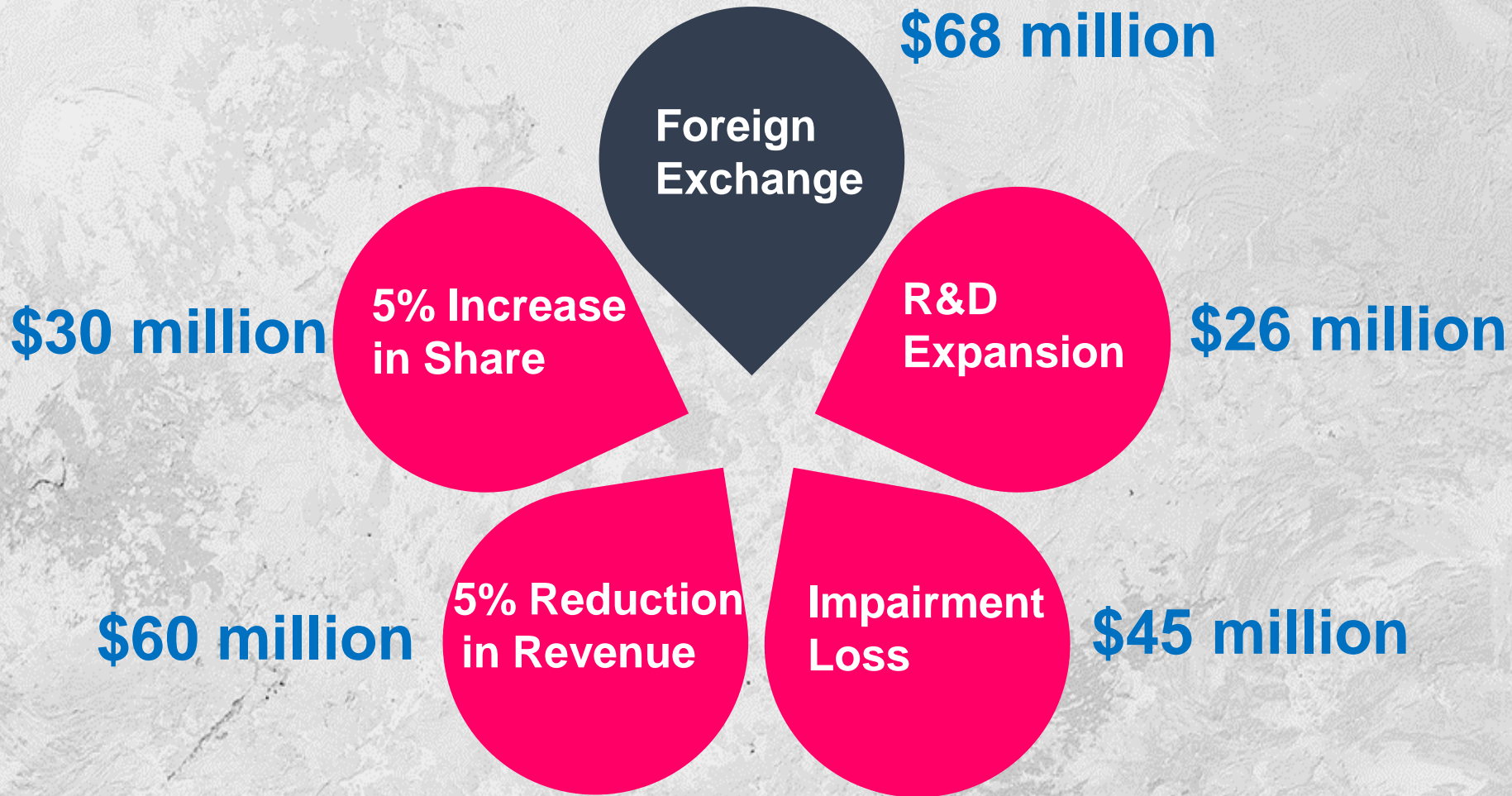
2020 Operating Results

Gross margin and Net Profit Margin

	2019	2020
Gross margin	64%	63%
Net Profit Margin	34%	27%

2020 Net income ratio

Analysis of Net income Variances



2020 Dividend payment

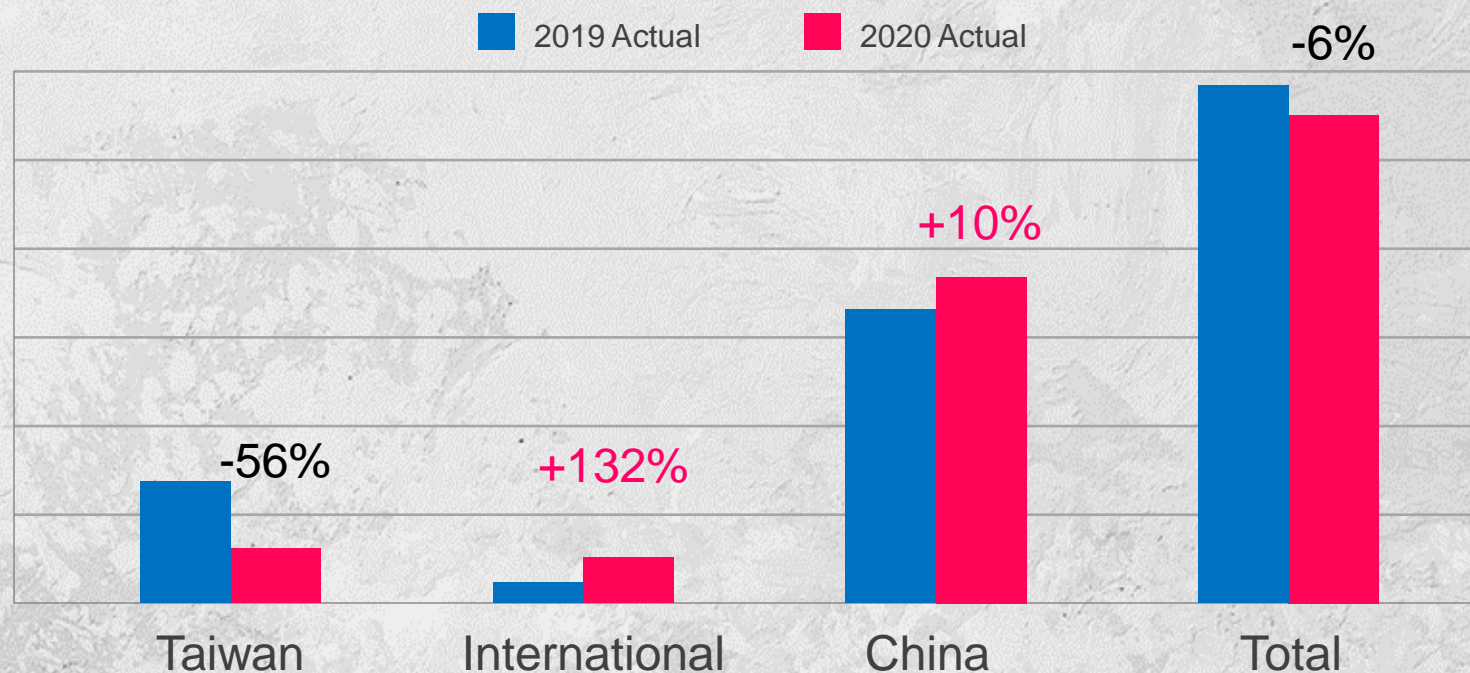


2020 H1 Cash Dividend \$3 NTD

2020 H2 Cash Dividend \$9 NTD(Cash distributed from capital)

2020 dividend distribution \$ 12 NTD

2020 Sales Review in Each Area



Area	YOY growth rate	Remark
Taiwan	-56%	1. Delayed for 1 st run introduction of substrate product 2. Poor promotion of Semi 2D
International	+132%	Growth substantially however still not yet reached the goal
China	+10%	Tactical plan ongoing for China substrate market

2020 Review

Product	Schedule
Smart Camera	Shipment ongoing
PCB mini LED	Shipment ongoing
Wafer Packaging	Upgrade product continuously to ship in 2021
Substrate & LSP	Promotion delay in 2020 Continuously to ship in 2021
INDEX CCD 4W Tester	Expect to get approval in 2021/Q2

2021 Forecast

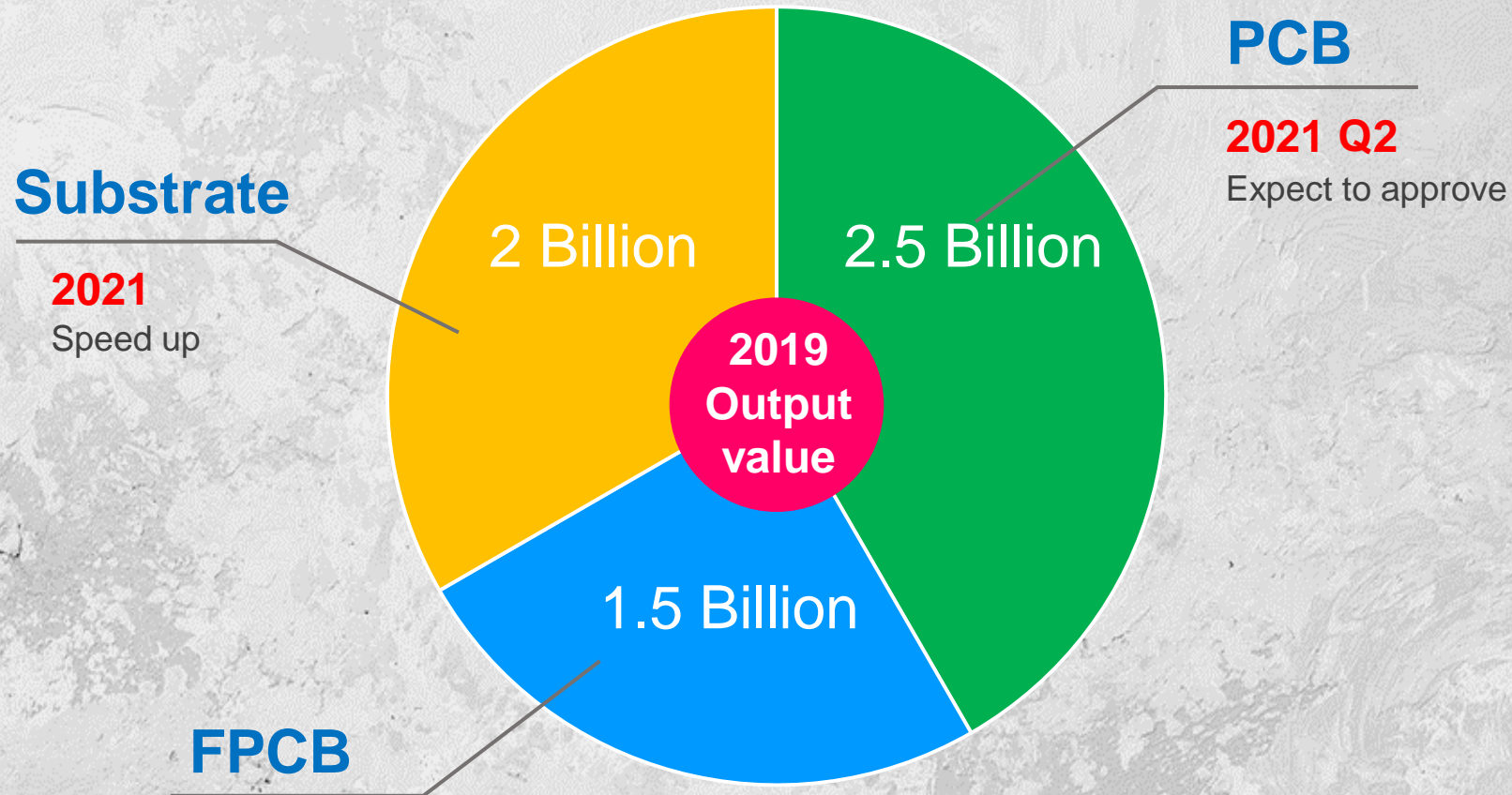
4W Tester

AOI + AVI

PCB International Customer

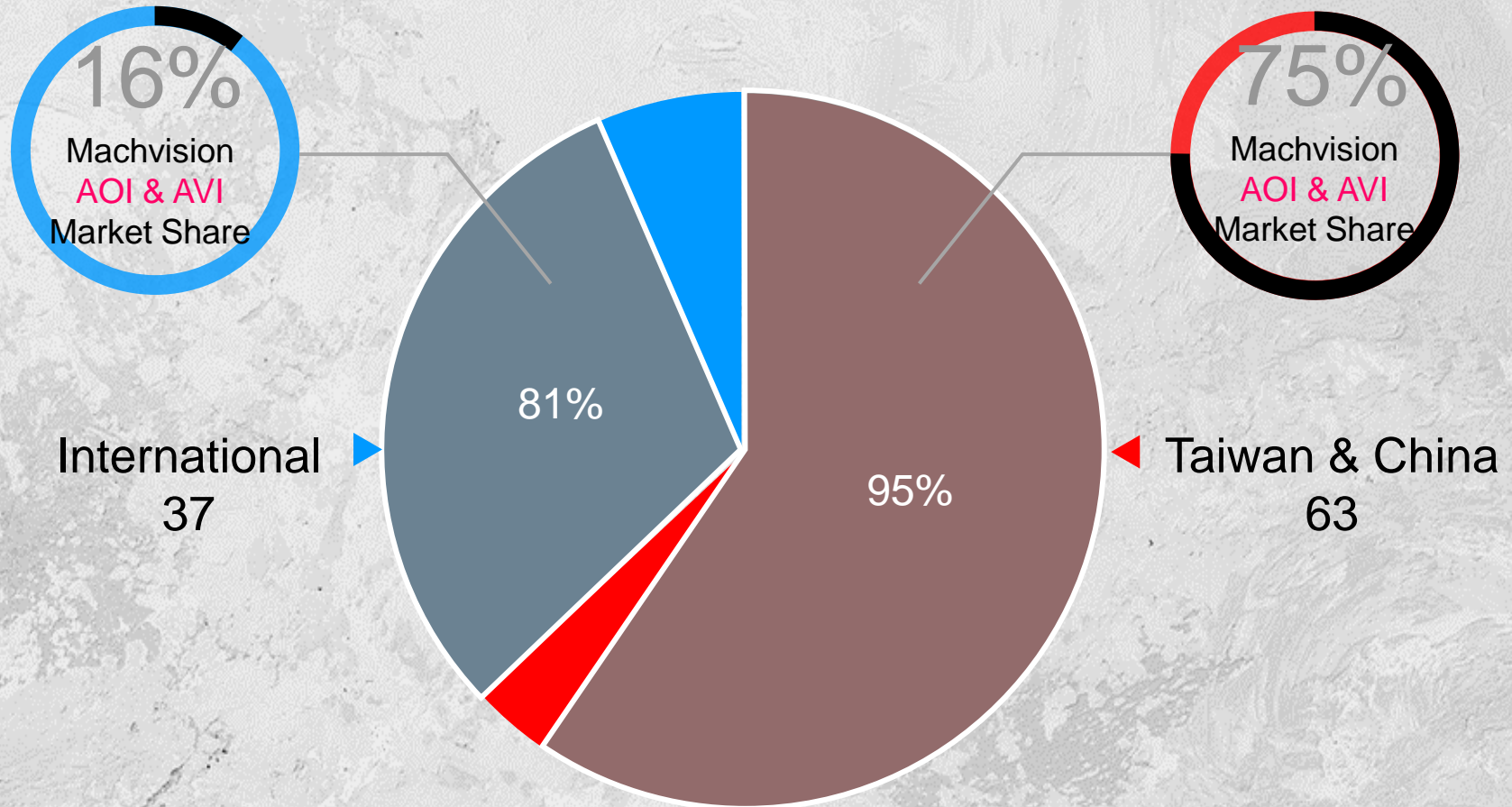
Semi Upgrade Product

2021 4W Tester Forecast



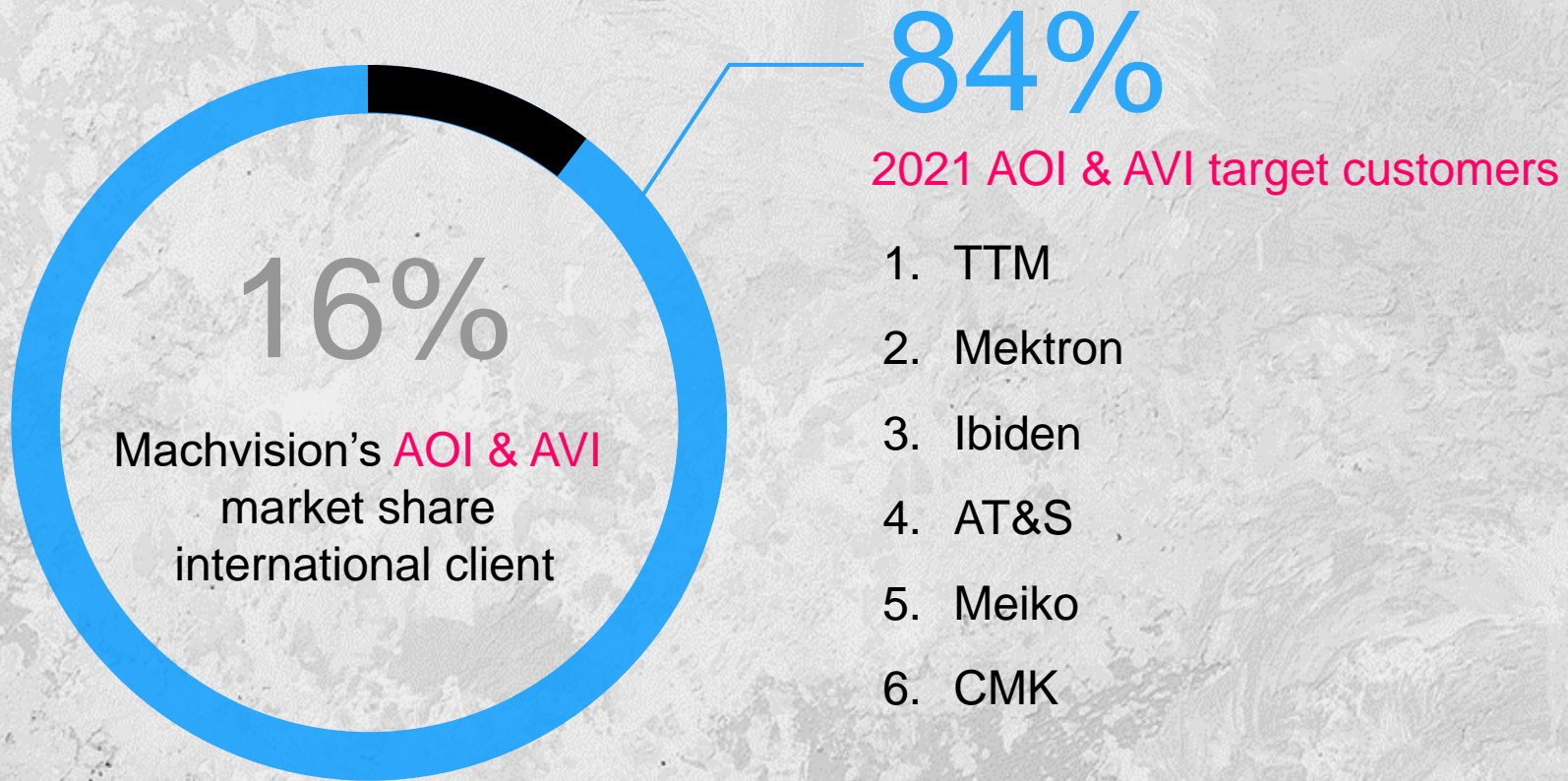
2021 International Forecast

90% out of Top 100 PCB customers are **Machvision's partners.**



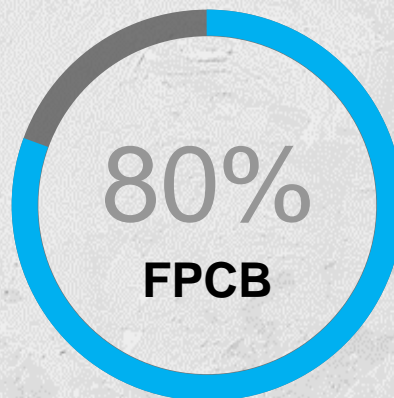
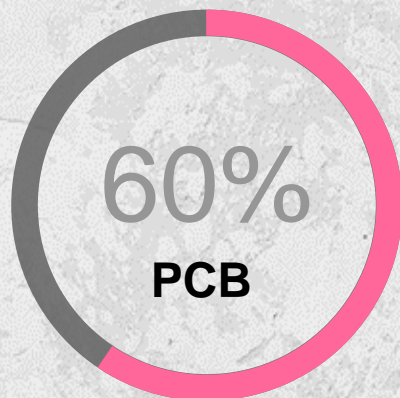
2021 International Forecast

International Customers who set up factory in China

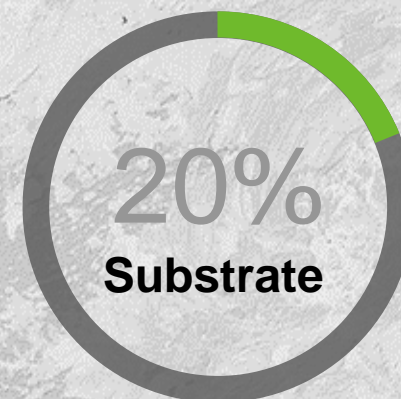
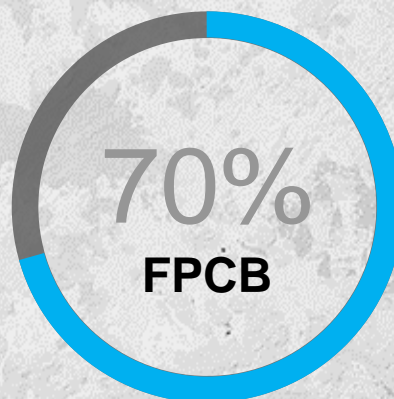
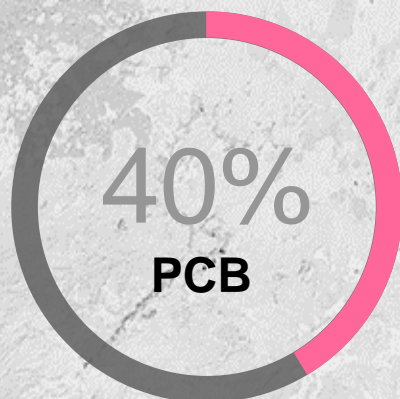


2021 AOI / AVI Forecast

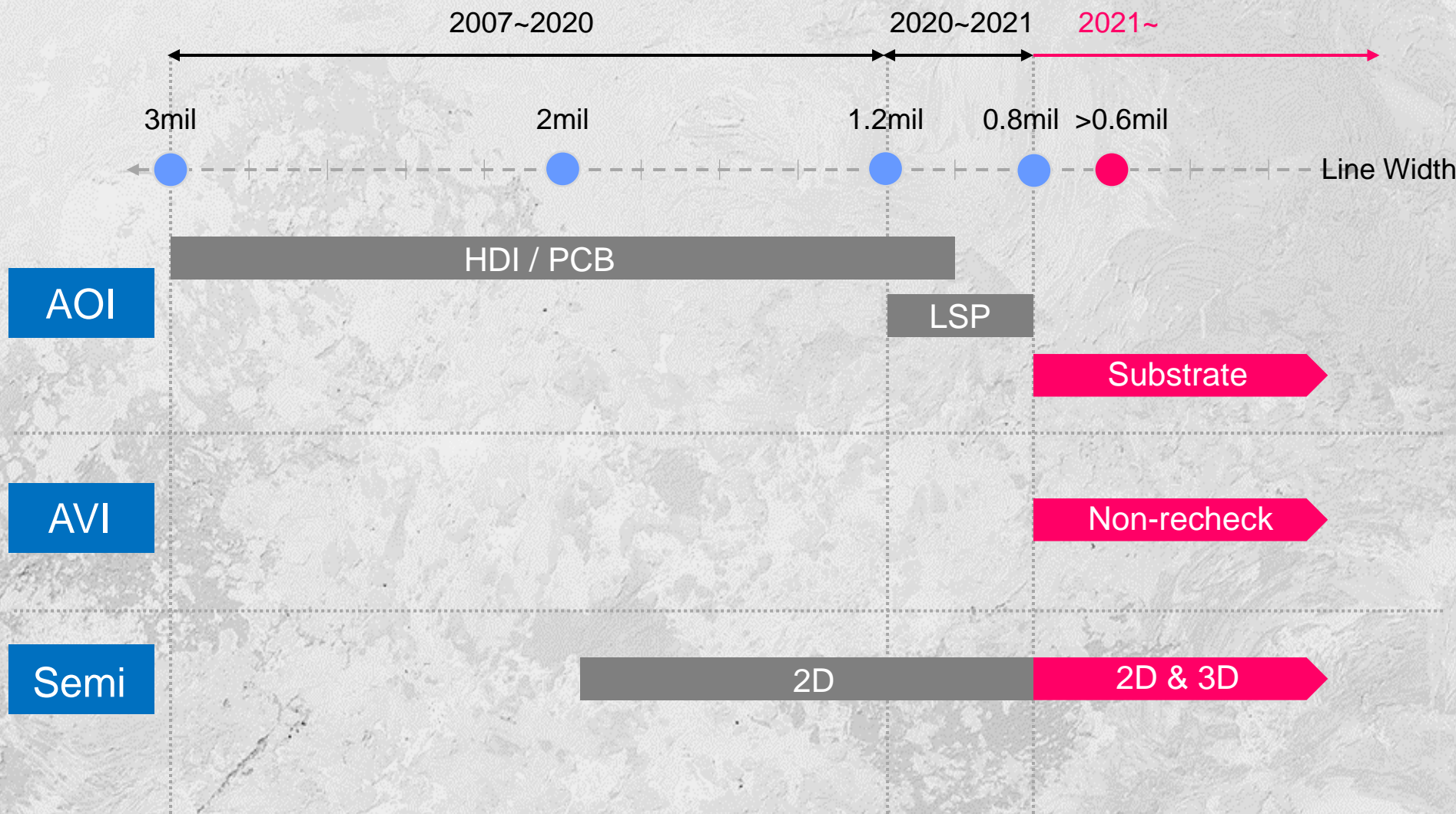
Machvision **AOI** Market Share



Machvision **AVI** Market Share



2021 Upgrade Product Forecast



Q & A

